



Ennoconn Corporation

Q3 2024 Investor Conference

2024/11/14

2024Q3 Operating Summary

Currency: NTD

| | | | | | | |
|---------------------|---|------------------------|--------------|--------|-----|--------|
| 1. Revenue | : | 37.71B | YoY Increase | 7.75B | YoY | 25.9% |
| | | | QoQ Increase | 1.39B | QoQ | 2.0% |
| 2. Gross profit | : | 7.66B | YoY Increase | 1.60B | YoY | 26.4% |
| | | | QoQ Increase | 0.85B | QoQ | 6.4% |
| 3. Operating profit | : | 1.71B | YoY Increase | 0.33B | YoY | 24.2% |
| | | | QoQ Increase | 0.55B | QoQ | 26.1% |
| 4. Net Profit | : | 1.71B | YoY Increase | 0.16B | YoY | 10.1% |
| | | | QoQ Increase | 0.49B | QoQ | 18.9% |
| 5. Net Profit | : | 0.69B | YoY Decrease | -0.07B | YoY | -9.4% |
| | | | QoQ Increase | 0.18B | QoQ | 16.2% |
| | | Attributed to Ennoconn | | | | |
| 6. EPS | : | 5.03 | YoY Decrease | -0.99 | YoY | -16.4% |
| | | | QoQ Increase | 1.33 | QoQ | 15.9% |

2024Q1-Q3 Operating Summary

Currency: NTD

| | | | | | | |
|---------------------------------------|---|---------|--------------|--------|-----|--------|
| 1. Revenue | : | 106.75B | YoY Increase | 19.33B | YoY | 22.1% |
| 2. Gross profit | : | 21.05B | YoY Increase | 3.75B | YoY | 21.7% |
| 3. Operating profit | : | 3.84B | YoY Decrease | -0.29B | YoY | -7.1% |
| 4. Net Profit | : | 4.27B | YoY Decrease | -0.01B | YoY | -0.3% |
| 5. Net Profit | : | 1.83B | YoY Decrease | -0.01B | YoY | -0.3% |
| <small>Attributed to Ennoconn</small> | | | | | | |
| 6. EPS | : | 13.39 | YoY Decrease | -2.52 | YoY | -15.8% |

2024Q3 3-BU Operating Summary

Currency: NTD

DMS

| | | | | | |
|--|-------|----------|--------|-------|--------|
| • Revenue : | 6.92B | Increase | 0.86B | YoY : | 14.1% |
| • Gross profit : | 1.36B | Increase | 0.17B | YoY : | 14.2% |
| • Operating profit : | 0.38B | Increase | 0.04B | YoY : | 13.2% |
| • Net Profit : | 0.27B | Decrease | -0.01B | YoY : | -27.2% |
| • Net Profit : <small>Attributed to Ennoconn</small> | 0.24B | Decrease | -0.13B | YoY : | -34.9% |

Branding

| | | | | | |
|--|--------|----------|-------|-------|-------|
| • Revenue : | 15.18B | Increase | 4.83B | YoY : | 46.7% |
| • Gross profit : | 4.81B | Increase | 1.23B | YoY : | 34.3% |
| • Operating profit : | 0.66B | Increase | 0.18B | YoY : | 36.7% |
| • Net Profit : | 0.91B | Increase | 0.29B | YoY : | 46.4% |
| • Net Profit : <small>Attributed to Ennoconn</small> | 0.23B | Increase | 0.07B | YoY : | 48.0% |

System Integration

| | | | | | |
|--|--------|----------|--------|-------|-------|
| • Revenue : | 15.61B | Increase | 2.06B | YoY : | 15.2% |
| • Gross profit : | 1.50B | Increase | 0.20B | YoY : | 15.5% |
| • Operating profit : | 0.68B | Increase | 0.11B | YoY : | 20.1% |
| • Net Profit : | 0.53B | Decrease | -0.03B | YoY : | -5.8% |
| • Net Profit : <small>Attributed to Ennoconn</small> | 0.22B | Decrease | -0.02B | YoY : | -7.0% |

2024Q1-Q3 3-BU Operating Summary

Currency: NTD

DMS

| | | | | | |
|---------------------------------------|--------|----------|--------|-------|-------|
| • Revenue : | 19.02B | Increase | 1.54B | YoY : | 8.8% |
| • Gross profit : | 3.67B | Increase | 0.16B | YoY : | 4.5% |
| • Operating profit : | 0.91B | Decrease | -0.02B | YoY : | -1.8% |
| • Net Profit : | 0.71B | Increase | 0.03B | YoY : | 5.0% |
| • Net Profit : Attributed to Ennoconn | 0.69B | Increase | 0.08B | YoY : | 12.7% |

Branding

| | | | | | |
|---------------------------------------|--------|----------|--------|-------|-------|
| • Revenue : | 42.11B | Increase | 13.23B | YoY : | 45.8% |
| • Gross profit : | 13.67B | Increase | 3.82B | YoY : | 38.7% |
| • Operating profit : | 1.50B | Increase | 0.17B | YoY : | 13.0% |
| • Net Profit : | 2.20B | Increase | 0.39B | YoY : | 21.8% |
| • Net Profit : Attributed to Ennoconn | 0.56B | Increase | 0.12B | YoY : | 26.4% |

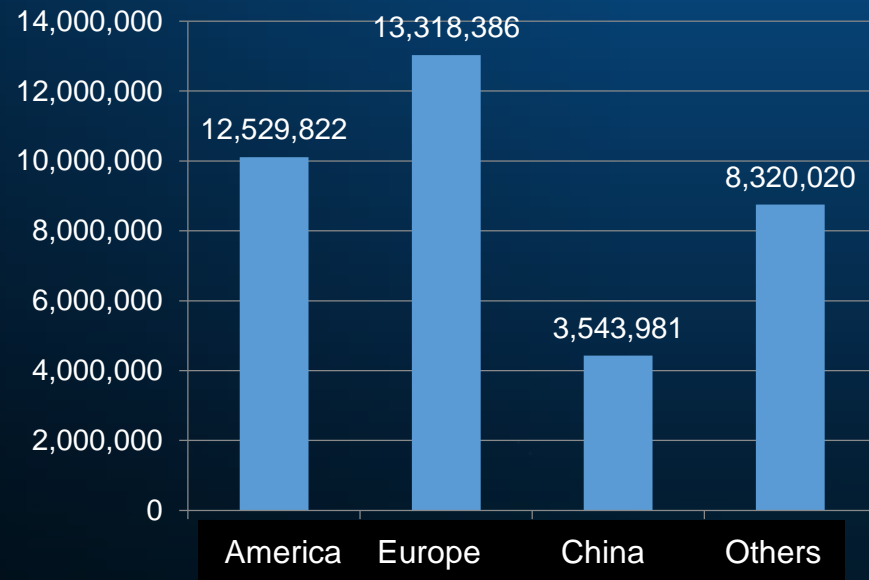
System Integration

| | | | | | |
|---------------------------------------|--------|----------|--------|-------|--------|
| • Revenue : | 45.63B | Increase | 4.57B | YoY : | 11.1% |
| • Gross profit : | 3.72B | Decrease | -0.23B | YoY : | -5.8% |
| • Operating profit : | 1.43B | Decrease | -0.45B | YoY : | -23.9% |
| • Net Profit : | 1.37B | Decrease | -0.44B | YoY : | -24.4% |
| • Net Profit : Attributed to Ennoconn | 0.57B | Decrease | -0.20B | YoY : | -26.1% |

2024Q3 Revenue in Major Regions

Unit : Thousand Taiwan dollars

Unit : % percentage

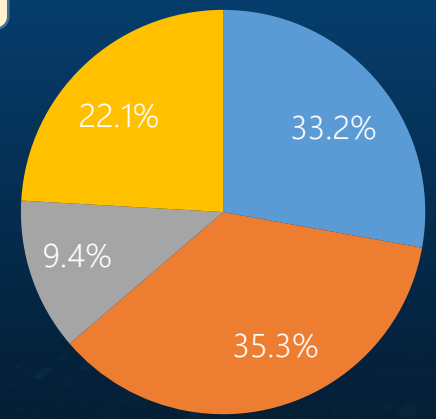


Revenue In Major Regions

Others YoY : +19.5%

China YoY : +1.0%

America YoY : +52.2%



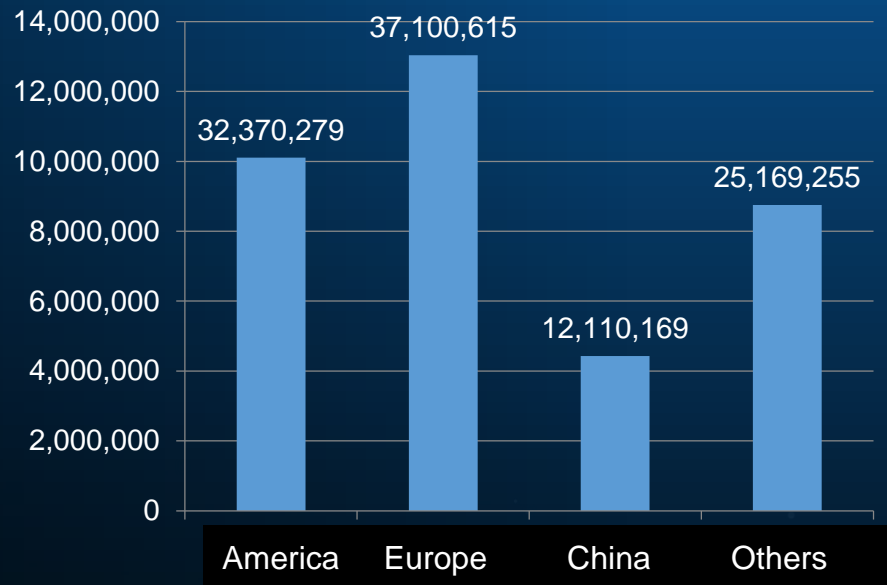
America
Europe
China
Others

Europe YoY : +18.3%

Revenue Share of Major Regions

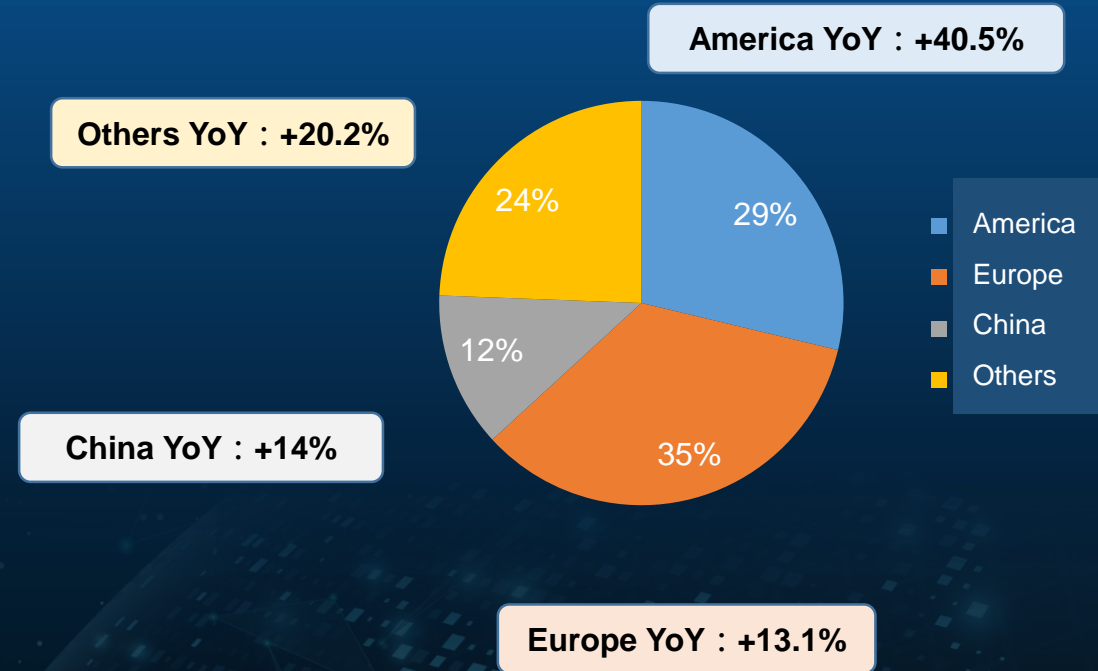
2024 Q1-Q3 Revenue in Major Regions

Unit : Thousand Taiwan dollars



Revenue In Major Regions

Unit : % percentage



Revenue Share of Major Regions

Thank you!